



April 28, 2025 CS&G/STX/JQ2025/18

# 1) National Stock Exchange of India Limited

Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051

Scrip Symbol: KFINTECH

2) BSE Limited

Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400 001

Scrip Code: 543720

Sub. : Press Release

Ref. : Regulation 30 of the Securities and Exchange Board of India (Listing Obligations

and Disclosure Requirements) Regulations, 2015 ("LODR Regulations")

Dear Sir / Madam,

Pursuant to Regulation 30 and other applicable provisions of the LODR Regulations, please find enclosed herewith the Press Release titled "RESILIENT PERFORMANCE AMIDST VOLATILE MARKET, AIDED BY STRONG AND DIVERSIFIED REVENUE GROWTH AND PROFITABILITY".

This is for your information and records.

Thanking you,

Yours faithfully,

For KFin Technologies Limited

Alpana Kundu

**Company Secretary and Compliance Officer** 

ICSI Membership No.: F10191

Encl.: a/a

**KFin Technologies Limited ♀** 



# RESILIENT PERFORMANCE AMIDST VOLATILE MARKET, AIDED BY STRONG AND DIVERSIFIED REVENUE GROWTH AND PROFITABILITY

Mumbai, April 28, 2025: KFin Technologies Limited announced its financial results for the quarter and year ended 31st March 2025 today.

## Financial Highlights - Q4FY25

- Revenue from operations stood at ₹ 2,827.0 million, up 23.8% y-o-y
- International and other investor solutions revenue up by 16.3% y-o-y; VAS revenue up by 57.1% y-o-y
- EBITDA stood at ₹ 1,222.5 million, up 16.9% y-o-y, EBITDA margin at 43.2%
- PAT at ₹ 850.5 million, up 14.2% y-o-y, PAT margin at 30.1%
- Diluted EPS stood at ₹ 4.91, up 13.6% y-o-y

#### Financial Highlights - FY25

- Revenue from operations stood at ₹ 10,907.5 million, up 30.2% y-o-y
- International and other investor solutions revenue up 26.2% y-o-y; VAS revenue up by 53.2% y-o-y
- EBITDA stood at ₹ 4,790.0 million, up 30.7% y-o-y, EBITDA margin at 43.9%
- PAT at ₹ 3,326.3 million, up 35.2% y-o-y, PAT margin at 30.5%
- Diluted EPS stood at ₹ 19.27, up 34.3% y-o-y
- Cash and cash equivalents at ₹ 6,595.7 million as on March 31, 2025
- Dividend of ₹ 7.50 per share proposed and declared by the board, subject to shareholders' approval
- Non-domestic mutual fund revenue share in overall revenue is at 29% in FY25

#### **Business Highlights**

- Entered into a definitive agreement<sup>5</sup> to acquire controlling 51% stake in Ascent Fund Services (Singapore) Pte. Ltd. to expand global fund administration business with a defined path to 100% ownership over the next five years
- Overall AAUM¹ growth at 25.9% v-o-y vs. 24.6% for the industry, market share¹ at 32.4%
- Equity AAUM¹ growth at 26.4% y-o-y vs. 27.6% for the industry, market share¹ at 33.3%
- Won contracts from two AMCs for development of digital assets and development of interactive SOA respectively
- Added 944<sup>2</sup> new corporate clients and 8 million<sup>2</sup> investor folios under issuer solutions; Market share<sup>3</sup> in NSE500 companies at 49.6%
- Number of international clients increased to 76<sup>4</sup>; Overall AAUM<sup>4</sup> grew 33.5% y-o-y to ₹0.8 trillion; Won a multi-year FA platform deal from a large Trustee<sup>5</sup>, a fully managed FA service deal from an AMC and a full service DTA deal from a financial intermediary in Malaysia; Won a full-service TA deal from an AMC in Philippines
- No of alternate funds at 569<sup>4</sup>; Market share<sup>4</sup> at 36.8%; AAUM grew 47.2% y-o-y to ₹ 1.5 trillion<sup>4</sup>; Won 34 new AIF funds;
   Won two deals for the wealth platform
- NPS subscriber base<sup>4</sup> grew to 1.62 million, up by 32.4% y-o-y vs. 12.2% y-o-y growth for the industry; Market share<sup>4</sup> in overall subscribers' base at 9.8% as on March 31, 2025, up from 8.3% as on March 31, 2024

Commenting on the company's performance, Sreekanth Nadella, Managing Director and CEO, KFin Technologies Limited said, "It's been an incredible year for KFintech. Our focus on strong execution continues to deliver all round performance in terms of strong growth in revenue, profitability, and cashflows across our diversified business model. Our businesses in India and Southeast Asia continues to demonstrate strong momentum with new client wins and market share gains. We are excited to have orchestrated our transformational and the largest acquisition of Ascent Fund Services having multi-jurisdiction presence, diversified set of clients, well-experienced team, and strong growth. By combining Ascent's client acquisition capabilities with KFintech's technological expertise and our strategic partnership with BlackRock's Aladdin Provider Network, we are well-positioned to drive growth and market leadership and create long-term value for all stakeholders."

KEY FIGURES				₹ Million	
	Q4 FY25	Q3 FY25	Q4 FY24	FY25	FY24
Revenue	2,827.0	2,900.2	2,283.4	10,907.5	8,375.3
EBITDA	1,222.5	1305.5	1,046.0	4,790.0	3,665.9
EBITDA margin %	43.2%	45.0%	45.8%	43.9%	43.8%
Profit After Tax (PAT)	850.5	901.8	744.7	3,326.3	2,460.5
PAT margin %	30.1%	31.1%	32.6%	30.5%	29.4%
Diluted EPS (₹)*	4.91	5.21	4.32	19.27	14.34

<sup>\*</sup>Not annualized

(1) Last quarter average; (2) During the quarter; (3) As on March 31, 2025, based on market capitalization; (4) As on March 31, 2025; (5) During April'25



# About KFin Technologies Limited (www.kfintech.com/; BSE: 543720; NSE: KFINTECH):

KFin Technologies Limited ("KFintech") is a leading technology driven financial services platform providing comprehensive services and solutions to the capital markets ecosystem including asset managers and corporate issuers across asset classes in India and provide comprehensive investor solutions including transfer agency, fund administration, fund accounting, data analytics, digital onboarding, transaction origination and processing for alternate investments, mutual funds, unit trusts, insurance investments, and private retirement schemes to global asset managers in Malaysia, Philippines, Singapore, Hong Kong, Thailand and Canada. In India, KFintech is the largest investor solutions provider to Indian mutual funds, based on number of operational AMCs serviced as on March 31, 2025, and the largest issuer solutions provider based on number of clients serviced as on March 31, 2025. KFintech is the only investor and issuer solutions provider in India that offers services to asset managers such as mutual funds, alternative investment funds, wealth managers and pension as well as corporate issuers and is one of the three operating central record keeping agencies for the National Pension System in India.

KFintech is listed on the National Stock Exchange of India Limited and BSE Limited. General Atlantic Singapore Fund Pte Ltd ("GASF"), a leading global private equity investor, is the promoter of the KFintech.

## For more information please contact:

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#### Disclaimer:

Certain statements that may be made or discussed in this release may be forward-looking statements and/or based on management's current expectations and beliefs concerning future developments and their potential effects upon KFin Technologies Limited. The forward-looking statements are not a guarantee of future performance and involve risks and uncertainties and there are important factors that could cause actual results to differ, possibly materially, from expectations reflected in such forward-looking statements. KFin Technologies Limited does not intend, and is under no obligation, to update any forward-looking statement made in this release.