

Fact Sheet

Q1FY26



₹ 2,740.6 million

Revenue

+15.4% Y-o-Y

-3.1% Q-o-Q

₹ 1,138.6 million

EBITDA

Margin at 41.5%

₹ 772.6 million

PAT

Margin at 28.2%

₹ 4.45

EPS

+13.0% Y-o-Y

-9.3% Q-o-Q

Domestic Mutual Fund Investor Solutions

| | Q1FY26 | Q4FY25 | Q1FY25 | FY25 |
|--|----------|----------|----------|----------|
| No of Operating Clients | 24.0 | 24.0 | 24.0 | 24.0 |
| AAUM Serviced (₹ billion) (last quarter of the period) | 23,452.9 | 21,853.2 | 19,072.5 | 21,853.2 |
| AAUM Market share (last quarter of the period) | 32.5% | 32.4% | 32.3% | 32.4% |
| AAUM Serviced (₹ billion) (avg for the period) | 23,452.9 | 21,853.2 | 19,072.5 | 21,178.5 |
| AAUM Market share (avg for the period) | 32.5% | 32.4% | 32.3% | 32.4% |
| Equity AAUM Serviced (₹ billion) (last quarter of the period) | 13,597.8 | 12,676.4 | 11,175.4 | 12,676.4 |
| Equity AAUM Market share (last quarter of the period) | 33.0% | 33.1% | 33.4% | 33.1% |
| Equity AAUM Serviced (₹ billion) (avg for the period) | 13,597.8 | 12,676.4 | 11,175.4 | 12,485.4 |
| Equity AAUM Market share (avg for the period) | 33.0% | 33.1% | 33.4% | 33.3% |
| Equity AAUM Mix (last quarter of the period) | 58.0% | 58.0% | 58.6% | 58.0% |
| SIP inflows (billion) (for the period) | 311.6 | 308.5 | 244.6 | 1,135.5 |
| SIP book AAUM (₹ billion) (last quarter of the period) | 4,690.9 | 4,122.0 | 3,733.2 | 4,122.0 |
| SIP book AAUM market share (last quarter of the period) | 32.1% | 31.8% | 31.8% | 31.8% |
| SIP live folios (million) (end of the period) | 35.4 | 43.4 | 39.1 | 43.4 |
| No of Transactions (million) (for the period) | 135.0 | 134.3 | 109.4 | 503.4 |
| Avg live folio count (million) (at the end of the period) | 106.4 | 103.9 | 84.7 | 103.9 |

| Issuer Solutions | | | | |
|---|---------|---------|---------|---------|
| | Q1FY26 | Q4FY25 | Q1FY25 | FY25 |
| No of Clients | 8,867.0 | 7,987.0 | 6,319.0 | 7,987.0 |
| No of folios (million) (end of the period) | 162.9 | 164.2 | 136.6 | 164.2 |
| No of Transactions (million) (for the period) | 0.7 | 0.6 | 0.7 | 2.8 |
| No of IPOs Handled (Main board) (for the period) | 6.0 | 4.0 | 5.0 | 28.0 |
| Main Board IPOs – market share (basis no of clients) | 40.0% | 40.0% | 33.3% | 34.6% |
| Main Board IPOs – market share (basis the issue size) | 18.0% | 72.9% | 26.3% | 53.4% |
| NSE 500 companies – market share (basis the market capitalisation) | 50.8% | 49.6% | 46.4% | 49.6% |

| International and Other Investor Solutions: International Investor Solutions | | | | |
|--|--------|--------|--------|-------|
| | Q1FY26 | Q4FY25 | Q1FY25 | FY25 |
| No of clients | 82.0 | 76.0 | 60.0 | 76.0 |
| AAUM Serviced (₹ billion) (at the end of the period) | 863.6 | 812.7 | 646.7 | 812.7 |
| Transactions handled (million) (for the period) | 0.8 | 0.9 | 1.0 | 4.2 |

| International and Other Investor Solutions: AIF and Wealth Management | | | | |
|---|---------|---------|---------|---------|
| | Q1FY26 | Q4FY25 | Q1FY25 | FY25 |
| No of funds being handled (cumulative) | 592.0 | 569.0 | 489.0 | 569.0 |
| Market share – based on no of funds (end of period) | 37.0% | 36.8% | 36.2% | 36.8% |
| AAUM (₹ billion) (end of period) | 1,608.5 | 1,452.7 | 1,164.5 | 1,452.7 |

| International and Other Investor Solutions: Pension Services | | | | |
|--|-----------|-----------|-----------|-----------|
| | Q1FY26 | Q4FY25 | Q1FY25 | FY25 |
| No of Subscribers | 16,69,972 | 16,17,572 | 12,63,644 | 16,17,572 |
| Market share - on subscribers' base (end of period) | 9.9% | 9.8% | 8.4% | 9.8% |
| Number of Corporates clients (end of period) | 3,820.0 | 3,337.0 | 2,481.0 | 3,337.0 |
| AAUM (₹ billion) (end of period) | 581.8 | 542.4 | 440.6 | 542.4 |
| No of POPs associated | 94.0 | 94.0 | 94.0 | 94.0 |

Consolidated Income Statement (₹ million)

| | Q1FY26 | Q4FY25 | Q1FY25 | FY25 |
|---|----------------|----------------|----------------|-----------------|
| Domestic Mutual Fund Investor Solutions | 2,013.9 | 1,969.8 | 1,717.8 | 7,704.0 |
| Issuer Solutions | 305.1 | 390.7 | 243.1 | 1,404.0 |
| International & Other Investor Solutions | 366.0 | 410.8 | 364.4 | 1,555.1 |
| Net Sale of Services | 2,685.0 | 2,771.3 | 2,325.3 | 10,663.1 |
| Other Operating Revenue | 55.6 | 55.7 | 50.3 | 244.4 |
| Revenue from operations | 2,740.6 | 2,827.0 | 2,375.6 | 10,907.5 |
| Employee benefits expense | 1,117.2 | 1,016.9 | 958.4 | 4,032.9 |
| Other expenses | 484.8 | 587.5 | 420.6 | 2,084.6 |
| Operating expenses | 1,602.0 | 1,604.5 | 1,379.0 | 6,117.5 |
| EBITDA | 1,138.6 | 1,222.5 | 996.6 | 4,790.0 |
| <i>Margin</i> | 41.5% | 43.2% | 42.0% | 43.9% |
| Profit before tax | 1,051.6 | 1,142.3 | 918.1 | 4,475.9 |
| <i>Margin</i> | 38.4% | 40.4% | 38.6% | 41.0% |
| Share of JV | -2.6 | - | - | - |
| Tax expense | 276.5 | 291.7 | 237.3 | 1,149.7 |
| Net Profit after tax | 772.6 | 850.5 | 680.7 | 3,326.3 |
| <i>Margin</i> | 28.2% | 30.1% | 28.7% | 30.5% |
| Diluted EPS (in INR) | 4.45 | 4.91 | 3.94 | 19.27 |
| <i>Value-added-services (as % of overall revenue)</i> | 6.7% | 7.0% | 5.5% | 7.1% |
| <i>ESOP Expenses</i> | 24.9 | 35.8 | 31.1 | 139.3 |
| <i>Non-domestic mutual fund revenue (as % of overall revenue)</i> | 26.5% | 30.3% | 27.7% | 29.4% |

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