

Q4FY26

₹ 3,473.3 million Revenue +22.9% Y-o-Y -6.3% Q-o-Q	₹ 1,285.1 million EBITDA Margin at 37.0%	₹ 811.5 million PAT Margin at 23.4%	₹ 4.67 EPS -4.9% Y-o-Y -11.8% Q-o-Q
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FY26

₹ 13,014.9 million Revenue +19.3% Y-o-Y	₹ 5,297.0 million EBITDA Margin at 40.7%	₹ 3,437.1 million PAT Margin at 26.4%	₹ 19.81 EPS +2.8% Y-o-Y
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Domestic Mutual Fund Investor Solutions

	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
No of Operating Clients	26.0	26.0	24.0	26.0	24.0
AAUM Serviced (₹ billion) (last quarter of the period)	26,435.4	26,355.3	21,853.2	26,435.4	21,853.2
AAUM Market share (last quarter of the period)	32.4%	32.5%	32.4%	32.4%	32.4%
AAUM Serviced (₹ billion) (avg for the period)	26,435.4	26,355.3	21,853.2	25,323.0	21,178.5
AAUM Market share (avg for the period)	32.4%	32.5%	32.4%	32.5%	32.4%
Equity AAUM Serviced (₹ billion) (last quarter of the period)	14,978.6	15,288.9	12,676.4	14,978.6	12,676.4
Equity AAUM Market share (last quarter of the period)	32.1%	32.7%	33.1%	32.1%	33.1%
Equity AAUM Serviced (₹ billion) (avg for the period)	14,978.6	15,288.9	12,676.4	14,627.0	12,485.4
Equity AAUM Market share (avg for the period)	32.1%	32.7%	33.1%	32.7%	33.3%
Equity AAUM Mix (last quarter of the period)	56.7%	58.0%	58.0%	56.7%	58.0%
SIP inflows (billion) (for the period)	340.7	340.1	308.5	1,323.3	1,135.5
SIP book AAUM (₹ billion) (last quarter of the period)	5,080.9	5,274.2	4,122.0	5,080.9	4,122.0

Domestic Mutual Fund Investor Solutions

	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
SIP book AAUM market share (last quarter of the period)	31.7%	31.7%	31.8%	31.7%	31.8%
SIP live folios (million) (end of the period)	37.5	37.3	43.4	37.5	43.4
No of Transactions (million) (for the period)	158.0	150.4	134.3	588.1	503.4
Avg live folio count (million) (at the end of the period)	117.0	112.9	103.9	117.0	103.9

International Investor Solutions: Kfintech SEA

	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
No of clients	109.0	100.0	76.0	109.0	76.0
AAUM Serviced (₹ billion) (at the end of the period)	1,162.6	1,049.9	812.7	1,162.6	812.7
Transactions handled (million) (for the period)	0.6	1.0	0.9	3.4	4.2

International Investor Solutions: Ascent Fund Services

	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
No of clients	390.0	328.0	286.0	390.0	286.0
No of funds	818.0	691.0	630.0	818.0	630.0
AAUM Serviced (\$ billion)	32.8	29.2	26.4	32.8	26.4

Issuer Solutions

	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
No of Clients	10,603.0	9,877.0	7,987.0	10,603.0	7,987.0
No of folios (million) (end of the period)	166.9	168.2	164.2	166.9	164.2
No of Transactions (million) (for the period)	0.7	0.7	0.6	2.9	2.8
No of IPOs Handled (Main board) (for the period)	9.0	11.0	4.0	44.0	28.0
Main Board IPOs – market share (basis no of clients)	47.4%	37.9%	40.0%	38.3%	34.6%
Main Board IPOs – market share (basis the issue size)	58.3%	43.4%	72.9%	42.0%	53.4%
NSE 500 companies – market share (basis the market capitalisation)	52.3%	51.4%	49.6%	52.3%	49.6%

Other Investor Solutions: AIF and Wealth Management

	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
No of funds being handled (cumulative)	716.0	669.0	569.0	716.0	569.0
Market share – based on no of funds (end of period)	38.1%	39.0%	36.8%	38.1%	36.8%
AAUM (₹ billion) (end of period)	1,725.3	1,840.6	1,452.7	1,725.3	1,452.7

Other Investor Solutions: National Pension Services

	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
No of Subscribers	21,93,796	19,92,102	16,17,572	21,93,796	16,17,572
Market share - on subscribers' base (end of period)	11.9%	11.2%	9.8%	11.9%	9.8%
Number of Corporates clients (end of period)	5,554.0	4,778.0	3,337.0	5,554.0	3,337.0
AAUM (₹ billion) (end of period)	630.8	638.9	542.4	630.8	542.4
No of POPs associated	94.0	94.0	94.0	94.0	94.0

Consolidated Income Statement (₹ million)

	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
Domestic Mutual Fund Investor Solutions	2,132.4	2,217.1	1,969.8	8,527.6	7,704.0
Issuer Solutions	326.2	491.3	390.7	1,539.5	1,404.0
International & Other Investor Solutions	960.1	920.1	410.8	2,675.8	1,555.1
Net Sale of Services	3,418.7	3,628.5	2,771.3	12,742.9	10,663.1
Other Operating Revenue	53.6	80.2	55.5	271.6	244.4
Revenue from operations	3,473.3	3,708.7	2,827.0	13,014.9	10,907.5
Employee benefits expense	1,517.6	1,476.1	1,016.9	5,250.8	4,032.9
Other expenses	670.6	716.4	587.5	2,467.2	2,084.6
Operating expenses	2,188.2	2,192.5	1,604.5	7,717.9	6,117.5
EBITDA	1,285.1	1,516.2	1,222.5	5,297.0	4,790.0
<i>Margin</i>	<i>37.0%</i>	<i>40.9%</i>	<i>43.2%</i>	<i>40.7%</i>	<i>43.9%</i>
Profit before tax	1,151.9	1,338.2	1,142.3	4,811.5	4,475.9
<i>Margin</i>	<i>33.2%</i>	<i>36.1%</i>	<i>40.4%</i>	<i>37.0%</i>	<i>41.0%</i>
Share of profit of associate	-4.1	-0.5	-	-7.6	-
Tax expense	295.9	332.2	291.7	1,240.9	1,149.7
Net Profit after tax	811.5	919.9	850.5	3,437.1	3,326.3
<i>Margin</i>	<i>23.4%</i>	<i>24.8%</i>	<i>30.1%</i>	<i>26.4%</i>	<i>30.5%</i>
Diluted EPS (in INR)	4.67	5.30	4.91	19.81	19.27
<i>Value-added-services (as % of overall revenue)</i>	<i>6.0%</i>	<i>6.8%</i>	<i>6.8%</i>	<i>7.2%</i>	<i>7.1%</i>
<i>ESOP Expenses</i>	<i>42.5</i>	<i>33.3</i>	<i>35.8</i>	<i>125.8</i>	<i>139.3</i>
<i>Non-domestic mutual fund revenue (as % of overall revenue)</i>	<i>38.6%</i>	<i>40.2%</i>	<i>30.3%</i>	<i>34.5%</i>	<i>29.4%</i>

Revenue Break up (₹ million)					
	Q4FY26	Q3FY26	Q4FY25	FY26	FY25
Domestic Mutual Fund	2,132.4	2,217.1	1,969.8	8,527.6	7,704.0
International Investor Solutions	709.1	618.7	116.5	1,587.2	442.1
Issuer Solution	326.2	491.3	390.7	1,539.5	1,404.0
Alternates, Private Wealth and PMS	160.0	207.0	183.0	735.9	611.2
NPS	55.9	46.3	33.8	163.8	110.1
Other Allied Services	30.8	35.3	32.4	133.3	124.4
GBS	5.3	12.8	45.1	56.2	267.3
OPE Revenues	53.6	80.2	55.5	271.5	244.4
Total	3,473.3	3,708.7	2,827.0	13,014.9	10,907.5

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