

Fact Sheet

Q1FY27



₹ 3,565.4 million

Revenue

+30.1% Y-o-Y

2.7% Q-o-Q

₹ 1,284.8 million

EBITDA

Margin at 37.0%

₹ 811.5 million

PAT

Margin at 23.4%

₹ 4.67

EPS

-2.6% Y-o-Y

-7.1% Q-o-Q

Domestic Mutual Fund Investor Solutions

	Q1FY27	Q4FY26	Q1FY26	FY26
No of Operating Clients	26.0	26.0	24.0	26.0
AAUM Serviced (₹ billion) (last quarter of the period)	27,306.2	26,435.4	23,452.9	26,435.4
AAUM Market share (last quarter of the period)	32.8%	32.4%	32.5%	32.4%
AAUM Serviced (₹ billion) (avg for the period)	27,306.2	26,435.4	23,452.9	25,323.0
AAUM Market share (avg for the period)	32.8%	32.4%	32.5%	32.5%
Equity AAUM Serviced (₹ billion) (last quarter of the period)	15,512.2	14,978.6	13,597.8	14,978.6
Equity AAUM Market share (last quarter of the period)	32.4%	32.1%	33.0%	32.1%
Equity AAUM Serviced (₹ billion) (avg for the period)	15,512.2	14,978.6	13,597.8	14,627.0
Equity AAUM Market share (avg for the period)	32.4%	32.1%	33.0%	32.7%
Equity AAUM Mix (last quarter of the period)	56.8%	56.7%	58.0%	56.7%
SIP inflows (billion) (for the period)	341.7	340.7	311.6	1,323.3
SIP book AAUM (₹ billion) (last quarter of the period)	5,559.6	5,080.9	4,690.9	5,080.9
SIP book AAUM market share (last quarter of the period)	32.3%	31.7%	32.1%	31.7%
SIP live folios (million) (end of the period)	37.9	37.5	35.4	37.5
No of Transactions (million) (for the period)	159.1	158.0	135.0	588.1
Avg live folio count (million) (at the end of the period)	118.1	117.0	106.4	117.0

International Investor Solutions: KFinTech SEA

	Q1FY27	Q4FY26	Q1FY26	FY26
No of clients	117.0	109.0	82.0	109.0
AAUM Serviced (₹ billion) (at the end of the period)	1,265.6	1,162.6	863.6	1,162.6
Transactions handled (million) (for the period)	0.9	1.0	0.8	3.8

International Investor Solutions: Ascent Fund Services

	Q1FY27	Q4FY26	Q1FY26	FY26
No of clients	394.0	390.0	309.0	390.0
No of funds	836.0	818.0	667.0	818.0
AAUM Serviced (\$ billion)	36.3	32.8	26.4	32.8

Issuer Solutions

	Q1FY27	Q4FY26	Q1FY26	FY26
No of Clients	11,275.0	10,603.0	8,867.0	10,603.0
No of folios (million) (end of the period)	174.8	166.9	162.9	166.9
No of Transactions (million) (for the period)	0.6	0.7	0.7	2.9
No of IPOs Handled (Main board) (for the period)	8.0	9.0	6.0	44.0
Main Board IPOs – market share (basis no of clients)	66.7%	47.4%	40.0%	38.3%
Main Board IPOs – market share (basis the issue size)	79.2%	58.3%	18.0%	42.0%
NSE 500 companies – market share (basis the market capitalisation)	50.0%	52.3%	50.8%	52.3%

Other Investor Solutions: AIF and Wealth Management

	Q1FY27	Q4FY26	Q1FY26	FY26
No of funds being handled (cumulative)	731	716.0	592.0	716.0
Market share – based on no of funds (end of period)	37.3%	38.1%	37.0%	38.1%
AAUM (₹ billion) (end of period)	2,057.8	1,725.3	1,608.5	1,725.3

Other Investor Solutions: National Pension Services				
	Q1FY27	Q4FY26	Q1FY26	FY26
No of Subscribers	2,328,318	2,193,796	1,669,972	2,193,796
Market share - on subscribers' base (end of period)	12.2%	11.9%	9.9%	11.9%
Number of Corporates clients (end of period)	6,194.0	5,554.0	3,820.0	5,554.0
AAUM (₹ billion) (end of period)	691.1	630.8	581.8	630.8
No of POPs associated	94.0	94.0	94.0	94.0

Consolidated Income Statement (₹ million)				
	Q1FY27	Q4FY26	Q1FY25	FY26
Domestic Mutual Fund Investor Solutions	2,152.0	2,132.4	2,013.9	8,527.6
Issuer Solutions	1,030.8	960.1	365.6	2,675.8
International & Other Investor Solutions	319.3	326.2	305.1	1,539.5
Net Sale of Services	3,502.1	3,418.7	2,684.6	12,742.9
Other Operating Revenue	63.3	54.5	56.0	272.1
Revenue from operations	3,565.4	3,473.3	2,740.6	13,014.9
Employee benefits expense	1,607.7	1,517.6	1,117.2	5,250.8
Other expenses	737.9	670.9	484.8	2,467.5
Operating expenses	2,345.6	2,188.5	1,602.0	7,718.3
EBITDA	1,219.8	1,284.8	1,138.6	5,296.7
<i>Margin</i>	34.2%	37.0%	41.5%	40.7%
Profit before tax	1,036.6	1,151.9	1,051.6	4,811.5
<i>Margin</i>	29.1%	33.2%	38.4%	37.0%
Share of profit of associate	-2.5	-4.1	-2.6	-7.6
Tax expense	282.0	295.9	276.5	1,240.9
Net Profit after tax	752.1	811.5	772.6	3,437.1
<i>Margin</i>	21.1%	23.4%	28.2%	26.4%
Diluted EPS (in INR)	4.34	4.67	4.45	19.81
<i>Value-added-services (as % of overall revenue)</i>	5.4%	6.0%	7.0%	7.2%
<i>ESOP Expenses</i>	33.0	42.5	24.9	125.8
<i>Non-domestic mutual fund revenue (as % of overall revenue)</i>	39.6%	38.6%	26.5%	34.5%

Revenue Break up				
	Q1FY27	Q4FY26	Q1FY26	FY26
Domestic Mutual Fund	2,152.0	2,132.4	2,013.9	8,527.6
International Investor Solutions	729.8	709.1	117.6	1,587.2
Issuer Solution	319.3	326.2	305.1	1,539.5
Alternates, Private Wealth and PMS	201.7	160.0	171.3	735.9
NPS	53.8	55.9	29.3	163.8
Other Allied Services	40.2	29.9	32.8	132.7
GBS	5.4	5.3	14.5	56.2
OPE Revenues	63.2	54.5	56.0	272.1
Total	3,565.4	3,473.3	2,740.6	13,014.9

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