

Fact Sheet

Q2FY27 & H1FY27



Q2FY27

₹ 4,018.0 million

Revenue

+29.9% Y-o-Y

+12.7% Q-o-Q

₹ 1,610.3 million

EBITDA

Margin at 40.1%

₹ 1003.4 million

PAT

Margin at 25.0%

₹ 5.78

EPS

+7.5% Y-o-Y

+33.2% Q-o-Q

H1FY27

₹ 7,583.3 million

Revenue

+30.0% Y-o-Y

₹ 2,830.1 million

EBITDA

Margin at 37.3%

₹ 1,755.6 million

PAT

Margin at 23.2%

₹ 10.12

EPS

+3.0% Y-o-Y

Domestic Mutual Fund Investor Solutions

	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
No of Operating Clients	28.0	26.0	24.0	28.0	24.0
AAUM Serviced (₹ billion) (last quarter of the period)	28,840.8	27,306.2	25,048.5	28,840.8	25,048.5
AAUM Market share (last quarter of the period)	33.1%	32.8%	32.5%	33.1%	32.5%
AAUM Serviced (₹ billion) (avg for the period)	28,840.8	27,306.2	25,048.5	28,073.5	24,250.7
AAUM Market share (avg for the period)	33.1%	32.8%	32.5%	32.9%	32.5%
Equity AAUM Serviced (₹ billion) (last quarter of the period)	16,732.5	15,512.2	14,642.7	16,732.5	14,642.7
Equity AAUM Market share (last quarter of the period)	32.8%	32.4%	33.0%	32.8%	33.0%
Equity AAUM Serviced (₹ billion) (avg for the period)	16,732.5	15,512.2	14,642.7	16,122.4	14,120.2
Equity AAUM Market share (avg for the period)	32.8%	32.4%	33.0%	32.6%	33.0%
Equity AAUM Mix (last quarter of the period)	58.0%	56.8%	58.5%	58.0%	58.5%
SIP inflows (billion) (for the period)	353.8	341.7	330.9	695.5	642.5
SIP book AAUM (₹ billion) (last quarter of the period)	5,926.8	5,559.6	4,920.0	5,926.8	4,920.0

Domestic Mutual Fund Investor Solutions

	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
SIP book AAUM market share (last quarter of the period)	32.5%	32.3%	32.2%	32.5%	32.2%
SIP live folios (million) (end of the period)	39.3	37.9	36.7	39.3	36.7
No of Transactions (million) (for the period)	177.0	159.1	144.7	336.1	279.7
Avg live folio count (million) (at the end of the period)	121.2	118.1	110.2	121.2	110.2

International Investor Solutions: KFinTech SEA

	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
No of clients	121.0	117.0	93.0	121.0	93.0
AAUM Serviced (₹ billion) (at the end of the period)	1,321.9	1,265.6	933.9	1,321.9	933.9
Transactions handled (million) (for the period)	1.0	0.9	0.9	1.9	1.7

International Investor Solutions: Ascent Fund Services

	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
No of clients	394.0	394.0	312	394.0	312.0
No of funds	867.0	836.0	654	867.0	654.0
AAUM Serviced (\$ billion)	38.0	36.3	27.5	38.0	27.5

Issuer Solutions

	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
No of Clients	11,712.0	11,275.0	9,464.0	11,712.0	9,464.0
No of folios (million) (end of the period)	181.8	174.8	163.6	181.8	163.6
No of Transactions (million) (for the period)	0.8	0.6	0.8	1.4	1.5
No of IPOs Handled (Main board) (for the period)	31.0	8.0	18.0	39.0	24.0
Main Board IPOs – market share (basis no of clients)	39.7%	66.7%	34.6%	44.3%	35.8%
Main Board IPOs – market share (basis the issue size)	49.7%	79.2%	43.8%	51.3%	33.7%
NSE 500 companies – market share (basis the market capitalisation)	50.2%	50.0%	49.6%	50.2%	49.6%

Other Investor Solutions: AIF and Wealth Management

	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
No of funds being handled (cumulative)	756	731	644	756	644
Market share – based on no of funds (end of period)	37.2%	37.3%	38.6%	37.2%	38.6%
AAUM (₹ billion) (end of period)	2,030.9	2,057.8	1,798.8	2,030.9	1,798.8

Other Investor Solutions: National Pension Services

	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
No of Subscribers	2,525,108	2,328,318	1,788,654	2,525,108	1,788,654
Market share - on subscribers' base (end of period)	12.8%	12.2%	10.3%	12.8%	10.3%
Number of Corporates clients (end of period)	6,827.0	6,194.0	4,360.0	6,827	4,360.0
AAUM (₹ billion) (end of period)	705.0	691.1	602.2	705	602.2
No of POPs associated	94.0	94.0	94.0	94	94.0

Consolidated Income Statement (₹ million)

	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
Domestic Mutual Fund Investor Solutions	2,324.7	2,152.0	2,164.2	4,476.6	4,178.1
Issuer Solutions	508.9	1,030.8	416.9	828.3	722.0
International & Other Investor Solutions	1,108.1	319.3	429.7	2,138.9	795.7
Net Sale of Services	3,941.7	3,502.1	3,010.7	7,443.8	5,695.7
Other Operating Revenue	76.3	63.3	81.6	139.5	137.2
Revenue from operations	4,018.0	3,565.4	3,092.3	7,583.3	5,832.9
Employee benefits expense	1,630.0	1,607.7	1,139.9	3,237.7	2,257.1
Other expenses	777.6	737.9	595.4	1,515.5	1,080.2
Operating expenses	2,407.6	2,345.6	1,735.3	4,753.2	3,337.3
EBITDA	1,610.3	1,219.8	1,357.1	2,830.1	2,495.7
<i>Margin</i>	<i>40.1%</i>	<i>34.2%</i>	<i>43.9%</i>	<i>37.3%</i>	<i>42.8%</i>
Profit before tax	1,392.4	1,036.6	1,269.9	2,429.0	2,321.5
<i>Margin</i>	<i>34.7%</i>	<i>29.1%</i>	<i>41.1%</i>	<i>32.0%</i>	<i>39.8%</i>
Share of profit of associate	-2.6	-2.5	-0.4	-5.1	-3.0
Tax expense	386.4	282.0	336.3	668.4	612.8
Net Profit after tax	1,003.4	752.1	933.1	1,755.6	1,705.7
<i>Margin</i>	<i>25.0%</i>	<i>21.1%</i>	<i>30.2%</i>	<i>23.2%</i>	<i>29.2%</i>
Diluted EPS (in INR)	5.78	4.34	5.38	10.12	9.83
<i>Value-added-services (as % of overall revenue)</i>	<i>7.5%</i>	<i>5.4%</i>	<i>9.3%</i>	<i>6.5%</i>	<i>8.2%</i>
<i>ESOP Expenses</i>	<i>32.7</i>	<i>33.0</i>	<i>25.1</i>	<i>65.7</i>	<i>50.0</i>
<i>Non-domestic mutual fund revenue (as % of overall revenue)</i>	<i>42.1%</i>	<i>39.6%</i>	<i>30.0%</i>	<i>41.0%</i>	<i>28.4%</i>

Revenue Break up (₹ million)					
	Q2FY27	Q1FY27	Q2FY26	H1FY27	H1FY26
Domestic Mutual Fund	2,324.7	2,152.0	2,164.2	4,476.6	4,178.1
International Investor Solutions	796.7	729.8	141.8	1,526.5	259.4
Issuer Solution	508.9	319.3	416.9	828.3	722.0
Alternates, Private Wealth and PMS	226.1	201.7	197.6	427.8	368.9
NPS	40.5	53.8	32.2	94.4	61.6
Other Allied Services	39.3	40.2	34.3	79.4	67.1
GBS	5.5	5.4	23.7	11.0	38.2
OPE Revenues	76.3	63.2	81.6	139.4	137.7
Total	4,018.0	3,565.4	3,092.3	7,583.3	5,832.9

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